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Property brief

Canaccord Genuity (Australia) Limited

30 July 2018



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Property brief

Monday, 30 July 2018

Dear Agent,

Re: Canaccord Genuity (Australia) Limited – office requirement – Sydney

Tenant Representation Services Pty Limited (TRS) has been appointed as Tenant Advocate by Canaccord Genuity (Australia) Limited to search and secure office accommodation for their Sydney based operations.

Client request

Canaccord Genuity (Australia) Limited has strictly requested that any parties in the design or construction industry who wish to potentially participate in this project are to contact TRS directly.

Any party failing to comply with Canaccord Genuity (Australia) Limited's instruction will not be provided with an opportunity.

Property brief

There are seven sections to the Property Brief:

1. Existing Property Details
2. About Canaccord Genuity (Australia) Limited
3. Property Requirement
4. Agent's Procedures
5. Consultant's Fees
6. Submission Procedures
7. Key Contact

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Existing property details

Canaccord Genuity (Australia) Limited currently occupies:

- Property : 9 Castlereagh Street, Sydney
- Area (Sqm) : 663Sqm NLA
- Level(s) : 26
- Lease Expiry : 14/04/2019
- Option Period : 5 Years

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Property brief

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About our client

A leading independent financial services firm with a global presence

Investment Banking

- 149 investment bankers globally²
- FY2017: Led and participated in 368 transactions, raising over C\$47.1 billion for clients³

Equity Research

- 125 research professionals²
- Broad industry coverage across core sectors
- ~900 companies covered
- Quest® – online valuation tool with 95% global coverage

Sales and Trading

- Equities and Fixed Income
- 147 sales and trading professionals²
- 10+ fixed income professionals²
- 2,260+ institutions covered
- Market making
 - ~2,500 companies
 - 10 exchanges

Wealth Management

- C\$54.5 billion in client assets under management and administration¹ at the end of Q2/18
- Approximately 300 investment advisors globally¹
- Wealth management offices across Canada, UK, Guernsey, Isle of Man, Jersey and Australia
- On and offshore client services

For further information please refer to their website: <http://www.canaccordgenuity.com>

Global presence

Smaller locations not shown



1. As at 8, January 2018.

2. As at 8, March 2018.

3. Company information as at 8 January 2018. Equity offerings >\$1.5mm#

4. Acquisition of Hargreave Hale to close in Q3/18

Note: All dollar amounts are stated in Canadian dollars unless otherwise indicated



Property brief

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Property requirements

Our client's property requirements are set out as follows;

- **Area** Approximately 600 to 800 Sqm NLA (subject to space planning).
- **Grade** Premium / A
- **Location** Sydney – North of Martin Place
- **Amenities** Retail and Cafes in close proximity
- **IT** Standard provisions
- **Expansion** Right of first refusal over adjacent / contiguous space would be advantageous.
- **Lease Start** 15 April 2019
- **Lease Term** Minimum Five (5) years plus Five (5) year option
- **Lease Type** Direct Leases, Sub-Leases and Assignments will be considered provided the required term is met.
- **Signage** Will Consider
- **Configuration** High quality fitted out options considered – please supply a floor plan or photos to support your nomination.
- **Public Transport** Good public transport within close proximity to site
- **Car Parking** N/A
- **Security** Quality provisions
- **Access for fit out** Two months prior to Lease Start
- **End of Trip Facilities** Essential including lockers



Property brief

4 Agent's procedures

Agents submitting property details must have valid instructions from the respective building owners. Any Agency disputes that arise from duplicate submissions will be referred to the landlord for resolution.

5 Consultant's fees

Canaccord Genuity (Australia) Limited will pay TRS directly.

6 Submission procedures

TRS would request that proposals that meet with our client's requirements be submitted by **Close of Business on Monday, 13 August 2018** to secure inspection timing. Submissions should be emailed to nominations@tenantrep.com.au and contain the following as a minimum:

- Building and address / building owner
 - A brief description of the building and size of the premises
 - Availability date and brief financial parameters
 - The nature of the Agency appointment
-

7 Contact

Mark Lockwood
02 8243 6701
nominations@tenantrep.com.au

We look forward to receiving your submissions and appreciate your co-operation towards a successful solution for our client.

Yours sincerely

Mark McGrath MRICS
Tenant Representation Services Pty Ltd